



### ***WHAT IS A SILENT AUCTION?***

A silent auction is an event where popular items are displayed, and supporters make bids on sheets of paper placed next to each item.

### ***WHAT IS A LIVE AUCTION?***

A live auction is an event where 5 -10 AMAZING items are auctioned off by a live auctioneer and party attendees bid against one another.

### ***WHAT IS THE FUND-A-NEED?***

Fund-a-Need is an amazing opportunity for our community to dedicate donations for a specific area of need. Fund-a-Need takes place at the end of our Live Auction, and everyone will have a chance to donate at their chosen giving level.

### ***WHY IS IT IMPORTANT THAT I HELP GET AUCTION ITEMS?***

Our success depends on the quantity and quality of our items! As such, we all need to help.

### ***HOW DO I PROCURE ITEMS?***

- **Start with Friends and Family**

As you begin your search for silent auction items, start with the people you know best—your friends and family. When you tap into your network (and ask your friends to do the same) you are involving people who already care and are more likely to provide items (for little in return).

- **Post to Social Media Accounts**

As part of your outreach to friends and family, don't be afraid to post on your personal social media accounts.

- **Ask businesses** that you frequent if they would consider donating an item or gift certificate.

## ***WHAT ARE THE MOST POPULAR AUCTION ITEMS?***

### ***SOME INSPIRATION FOR YOU:***

- **Travel** – All-Inclusive Trips, Weekend Getaways, Vacation Homes, Airline Tickets or Miles, Hotel Stays
- **Outings & Experiences** - Spa Days, Hot-Air-Balloon Rides, Theme Park Tickets, Sunset or Harbor Cruises, Outdoor Activities (Skydiving, Bungee Jumping, etc)
- **Sports Tickets & Activities:** Game Tickets, Golf Outings, Ski Passes, Yoga or Spin Classes, Chance to Meet Local Celebrity Athletes
- **Music** – Concert Tickets, Backstage Passes or a Chance to Meet the Musician, Music Lessons, Signed Instruments or Albums from Famous Musicians
- **Food** – Restaurant Gift Certificates, Catering Service Certificates, Dinner and Wine Pairings, Cooking Classes

## ***WHAT SHOULD THE ITEMS BE WORTH?***

We appreciate all donations and are particularly eager to include items valued at \$50 or more.

## ***ONCE I HAVE ITEMS TO DONATE WHO DO I GIVE THEM TO?***

Please deliver all donation items to the Development Office. Sharon, Dyllan or Lindsey will know exactly what to do with them.

## ***IF I HAVE ANY QUESTIONS WHO DO WE CONTACT?***

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